This past year the MCF facilitated granting $375,000 to local nonprofits for charitable causes. This was a 25% increase over the prior year. Grants were awarded through MCF Impact Grants, Immediate Need Grants, Scholarship Funds, Donor Advised Funds, Agency Endowment and Fiscal Sponsorship Funds.

Supporting Community Causes One Fund at a Time

The Tiny Home Project introduced youth who are likely to emancipate from foster care to construction-related trades, the concept of working as a team and what it feels like to be part of a team.

**OUR IMPACT**

- **60 Charitable Funds**
- **10% ↑ Total Assets**
- **$378,500 granted**

There are now 60 charitable funds in the MCF Family of Funds. Ten new funds were established in 2016-2017.

A favorable market, donations to existing funds and the addition of new funds helped our assets grow from $3.22 to $3.55 Million at the end of June 2017. This was a 10% increase over our 2015-2016 Fiscal Year balance. At the time of printing this report, assets were $3.84 Million.

**COMMUNITY DEVELOPMENT**

The Tiny Home Project introduced youth who are likely to emancipate from foster care to construction-related trades, the concept of working as a team and what it feels like to be part of a team. Interest in this concept is growing, and the Tiny Home Project is expected to have a healthier diet. More on page 3

**SCHOLARSHIPS/EDUCATION**

In 2017 the MCF granted $35,000 in scholarship and tuition assistance monies. Daniel Culver and Mariah Trujillo were two of the Montrose High School Students to receive scholarships. More on page 3

**BASIC HUMAN SERVICES**

MCF was proud to support a new program created by Valley Food Partnership (VFP) called the 30 Day Challenge. The goal of the program was to provide fresh fruits and vegetables to help teach 2nd graders how to have a healthier diet. More on page 3

**MCF ASSETS FISCAL YEARS ENDED**

<table>
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<tr>
<th>Year</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
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<td>1.8</td>
<td>2.2</td>
<td>2.5</td>
<td>3.5</td>
</tr>
</tbody>
</table>

**GRANTING CATEGORIES BY PERCENTAGE OF TOTAL**

- **60%** Recreation
- **19%** Scholarships/Education
- **13%** Basic Human Services
- **7%** Community Development
- **1%** Arts/Literature
- **1%** Environmental

**Supporting Community Causes One Fund at a Time**

The Foundation is so fortunate to manage charitable funds for our community – it’s a job that we don’t take lightly. We strive to learn about our donors’ interests and philanthropic goals in order to make their giving more effective and impactful. We also offer other more practical services like tax benefits, invested funds, quarterly and monthly reports, and suggestions for relevant projects in need of funding.

Our last fiscal year (July 1, 2016 – June 30, 2017) we granted $378,500 to programs and organizations through our donors and funds.

Through Donor Advised Funds (DAFs), individuals, families, and businesses can donate to the MCF when the timing is good for them. Our donors receive immediate tax deductions and then advise the MCF on which organizations or projects should receive the grants. Donor-advised funds are the fastest-growing charitable giving vehicle in the U.S. because they are one of the easiest and most tax-advantageous ways to give. Our DAFs gave over $55,000 to programs and organizations like The PIC Place, Habitat for Humanity of the San Juans, KiD’s Aid, HopeWest, Community Options, Trout Unlimited, Girl Scouts, Sheriffs’ Posse, Botanical Society, Top of the Pines, Ecotrition Partners and the Ute Indian Museum.

Our busiest funds, which we call Fiscal Sponsorship Funds, granted more than $220,000 for charitable causes. The largest grant was a $190,000 grant to support the Montrose Recreation District capital campaign for the new Montrose Recreation Center. Other grants were given to support transportation for veterans, the arts, swimming scholarships, unmet needs for medical and living expenses, 4H and FFA youth groups and youth sports teams in Montrose and Otahote.

When local nonprofit organizations establish an endowment with the MCF, we call those Agency Funds. Our Agency Funds granted $6,300 back to nonprofit organizations to support local art organizations, scholarships for students and grants for teachers and schools.

The MCF Community Endowment Fund (Forever Fund) was established so we could put money back into the community to support programs and services. The Community Endowment Fund has $685,000 and the income and earnings from that Endowment are given out during our Annual MCF Impact Grant Cycle in the fall. Last year, the Grants Review Committee awarded $46,000 to local organizations. Read more about our MCF Impact Grants in this report. The MCF accepts donations for the Community Endowment Fund; the larger the fund grows, the more we can grant back.

Our Scholarship Funds granted $35,000 to students from Montrose and surrounding areas who are working towards degrees in everything from nursing to golf management to archaeology to business. As the scholarship administrator, the MCF works with local and regional high schools and universities to promote the scholarship; accepts applications, distribute applications to review committees, coordinate reviews and grant scholarship monies to deserving students chosen by the committees.

Lastly, we also gave $3,000 out to organizations who applied for Immediate Need grants. Requests for Immediate Need grants are accepted throughout the year and criteria and the application are available on the MCF website: http://montrosecf.org/nonprofit-resources/apply-immediate-need-grant/
COMMUNITY KEYSTONE - GRANTS!

The MCF granted $420,000 to local and regional organizations who are making a positive impact in the areas of Education and Recreation. We look forward to continuing this tradition of grants, our way of helping the organizations in our community to continue their important work.

Kayte Hotsenpiller - MCF Board President

30 Day Challenge Encourages More than Two Hundred 2nd Graders

In our last Impact Grant Cycle, the MCF was proud to support a new program created by Valley Food Partnership (VFP) called the 30 Day Challenge. The goal of the program was to provide journals and materials to help teach 2nd graders how to have a healthier diet. The challenge was rolled out in three local elementary schools and students were asked to journal about their healthy (and unhealthy) food intake for a month.

Youth Learn Life – Changing Skills

Through Agency Endowment Funds, the MCF provides a way for local organizations to invest for their futures while building a stable funding stream. Agency Endowment Funds protect endowed monies for the future, provide income (depending on market performance), help demonstrate to donors a commitment to long-range financial planning and provide a way for donors to give complex gifts – stock, life insurance, and bequests.

The following organizations have Agency Endowment Funds with the MCF:

- A4BC (Academic Booster Club) Endowment
- Breast Cancer Awareness Endowment
- Dolphin House Operating & Capital Endowment
- Habitat for Humanity Endowment
- HopeWest Endowment
- MCF Community Endowment
- Montrose Botanical Society Endowment
- Permanent Book Fund Endowment
- United Methodist Church Endowment
- War is Over 2016-2017

Dolphin House

The Foundation’s invested funds are managed internally in a conservative manner by an Investment Policy Committee that adheres to an approximate 60/40 balance between stocks and bonds. By using only very low-cost index mutual funds and exchange-traded funds, the Foundation does not incur high investment fees or pass along high fees to our fund stakeholders.

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Agencies Endowment Funds: Future Stability and Growth

The Essential Conversations Project which was recipient of an MCF Impact Grant that helped support the annual Caregiver Summit. The grant was used to hire keynote speaker Dr. Amy D’Aprix, an internationally renowned speaker specializing in caregiving and aging issues and co-founder of The Essential Conversations Project which was designed to help families through life transitions. The April event drew 150+ attendees and honored, educated and supported family caregivers with adaptive technology, in-home respite so caregivers could attend, free mini massages, respite service provider booths and great food throughout the day.

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In early 2017, Dave Langlois, set up a new scholarship with the MCF, referred to as the “Automotive Enthusiasts Scholarship Fund”. The official name of the fund is the “Automotive Enthusiasts Scholarship - Knowledge, Skills & Abilities to keep motorcycles, cars and Bernie’s truck on the road.” Shortly after the scholarship was created, Dave passed away.

Dave was born in Illinois and went to CSU to earn a B.S. and M.S. in Fisheries Biology. He was employed by the Colorado Division of Wildlife for more than 30 years and retired in 2012. Dave’s true love in life, besides his wife Cathy, was motorcycles. Specifically, he loved riding them and restoring them. He gave much of his time and talent to helping others restore their own motorcycles and vehicles.

Dave’s love of restoring vehicles and working in mechanics was inherited from his father, Bernie. He cherished memories of going to the stock car races as a young boy. His father would repair and modify stock cars for racing - a popular pastime in the 1950s in Illinois.

In an age increasingly focused on electronics, Dave felt that there was a lack of encouragement for individuals who love to work with their hands to build and fix things. The Automotive Enthusiasts Scholarship is intended to help support a traditional (or non-traditional) student who has a passion and aptitude for auto mechanics, enjoys working with his/her hands, has financial need and intends to pursue a career in auto mechanics. Applicants will also answer a brief essay question about their hands-on experience in auto mechanics and their favorite motorcycle.

The MCF is honored to help preserve Dave’s love of motorcycles and Bernie’s Legacy through this scholarship program.

The MCF has worked with individuals, families and organizations for over 25 years to help donors leave their own mark on their community. If you are considering updating or beginning your estate plan, please call us to discuss our planned giving program.

The income and earnings generated from these funds are returned into the community as grants. If you would like to give gifts to any of these funds, please contact the MCF. We welcome the opportunity to discuss gifts of stock(s), bequests, estate gifts, life insurance and real estate. These gifts are vital to the future of our community.

Individuals who choose to include the MCF in their estate plan either by will designation or through another deferred gift, make a charitable gift that will enjoy tax benefits.

Bequests are easy to set up and provide donors with a range of options. Donors can elect to gift a specific dollar amount, a percentage of their estate, or what remains after other bequests are satisfied, such as those to family members. The savings in estate taxes resulting from a gift to MCF can be significant, since bequests to the foundation are full charitable deduction on estate taxes.
The Foundation Strives To

Expand
Expand the capacity of community organizations by providing grants, networking opportunities, and education.

Serve
Serve as a neutral convener in the community to enable members in the community to address needs and issues.

Encourage
Encourage estate and legacy giving while building and managing permanent endowment funds.

Develop
Develop leadership in the community.

Incubate
Incubate qualifying community projects and partnerships.

Your Montrose Community Foundation’s vision is to grow a strong community by:

Connecting charitable donors and volunteers to community causes.

The MCF manages Fiscal Sponsorship Funds for organizations to help them achieve their charitable goals. Below are a few highlights of these funds at work over the past year.

Save the Montrose Sculptures

Led by a committee of local, concerned citizens, the Save the Montrose Sculptures has raised almost $40,000 in pledges and donations to keep our iconic sculptures “Bad Decision” and “Where Eagles Dare” in Montrose. Although the sculptures are a well-known asset to our city, the lease on the sculptures expired earlier this year and the owner of the sculptures has extended the lease until April 2018. The purchase price of the sculptures, created by Wyoming sculptor Vic Payne, was set for $250,000 for both. This is a 75% discount on the market value of the sculptures. Please help keep these iconic sculptures here where everyone can enjoy them!

On September 30, the Montrose Recreation Foundation sponsored the 16th Annual Black Canyon Sprint Triathlon. The race included a 500 yard swim (10 laps) at the Montrose Community Recreation Center, a 22K (13.6 mile) bike course, and wrapped up with a 5K (3.1 mile) run. This year over 190 people participated. A unique part of the triathlon is the youth component – including individual, youth team and family events. Each year over $5,000 is returned to the local nonprofit groups that helped to make the triathlon a success.

San Juan Rural Philanthropy Days. See article on page 4.

Attendees discuss their projects with representatives of the El Pomar Foundation at the Funder Roundtables on the last day of the conference.

A panel of local experts discuss best practices for fundraising for a capital campaign during the second day of the conference.
The MCF Business Giving Program is a tiered giving program for businesses who pledge to give to the MCF for three years. This group is comprised of the community’s businesses that understand and believe in the MCF and the importance of philanthropy in our community. We would like to thank the following businesses that agreed to be pledged business donors:

MCF Extends Gratitude to Business Partners

This past year, the MCF worked collaboratively with three other local nonprofits to share the work and proceeds from our fundraising events. Why? Because we understand the pressure that working alone and raising funds can bring to our local businesses, municipalities and donors. Working together has allowed us to increase benefits to our sponsors, merge volunteer bases, and take advantage of economies of scale.

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San Juan Independent Film Festival

In June, The Bridges hosted the country band Lonestar, who played for almost two hours to a crowd of nearly 2,000 people. The view and the weather were as incredible as the music. Thanks to our generous sponsors, Eric and Beth Feely and The Bridges, the concert raised more than $35,000 for programs that assist the community through The Dolphin House Child Advocacy Center and the MCF.

Benefits include tickets to MCF events, media and social media mentions, advertising features and listings in MCF materials.

Lonestar at The Bridges

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5th Annual Savor the San Juans

San Juan Rural Philanthropy Days Boosted Regional

Thirty regional nonprofit leaders volunteered more than 2,000 hours over 12 months to plan the San Juan Rural Philanthropy Days (SJRPD) conference where Western Slope nonprofits, community leaders, government officials and statewide funders convened to learn from one another and establish lasting and impactful partnerships. SJRPD was held in Montrose, June 14-16, and drew 325 attendees to our city. The conference included a keynote speaker; discussion panel on inclusivity; a Town Hall meeting where all attendees discussed regional issues and the vibrancy of the nonprofit sector; capacity building sessions; and networking meals and receptions. The last day featured Funder Roundtables, best described as “speed dating for nonprofits”, where nonprofits meet with local and statewide funders and give their pitch to see if there might opportunities for grants. One foundation representative said, “We feel that we really connected with several agencies in Montrose serving the needs of people experiencing homelessness. We were able to reinforce the collaborative/sustainable programming model and are optimistic that these groups will come together and we will fund their joint efforts.” The next San Juan Rural Philanthropy Days will be in 2021, the location is TBD.
The Community Foundation has partnered with Network for Good to launch a first-in-kind sustainability building program that targets small, emerging nonprofits with 12 months of hands-on fundraising assistance. The program is called Jumpstart. The Program’s design taps a national network of certified fundraising consultants, online fundraising technologies, and the Community Foundation’s local knowledge in order to increase nonprofit revenues without increasing expenses.

With each new day, week, month, and best projects can be great, in the end staying true to our mission has led the Foundation down a path towards success. A quarter of the way into our 2017-2018 fiscal year, we’ve committed to some exciting programs that focus on our directive to "expand the capacity of community organizations by providing grants, networking opportunities, and education." One example is a granting opportunity we are supporting through the Jumpstart Program, which is described below. If you’d like to be a part of our growing Foundation or any of the initiatives you’ve read about in our report, please contact me or one of our Board Members.

Sara Plumhoff, Executive Director

The Community Foundation and Network for Good to Give Grants for Fundraising Support

The MCF and Network for Good will give matched grants to local nonprofits, enabling each to enroll into a pilot cohort of three nonprofits who possess proven program outcomes but still need guidance for fundraising. The selected nonprofits receive 12-months of direct, technical fundraising assistance to create and implement an effective fundraising plan, and are equipped with ongoing professional guidance and a modern fundraising database to help set them up for future success.

A key component of the Program’s design is to increase cooperation with national and out-of-state philanthropists, while still maintaining a priority and focus on local issues. To kick off the Jumpstart Program, in January 2018, MCF and Network for Good will hold a one-day training focusing on local fundraising challenges in conjunction with an information session. Network for Good, a nonprofit and social enterprise B Corporation, has helped over 125,000 small nonprofits raise over $1.5 billion for the programs and causes that help shape and serve our nation’s communities.

To learn more about Network for Good’s Jumpstart Program visit: www.jumpstartfundraising.com

Donate Your Vehicle to Support a Cause You Love

Donating your unwanted vehicle to the MCF or one of our many funds is easy way to give back to your community and receive a tax benefit. The MCF works with a third party to handle the donation of cars, boats, RVs, trailers, snowmobiles, and large equipment. One call or click and they will pick up the vehicle, transfer the title, sell the vehicle and send the proceeds to the MCF or MCF fund of your choice. Vehicle donation information is available on www.montrosecf.com, Ways to Give.

Day of Giving 12.5.17 – Colorado Gives Day

Colorado Gives Day is an annual statewide movement to celebrate philanthropy in Colorado. Visit www.ColoradoGives.org, a year-round online giving website that features more than 1,500 Colorado charities. Learn about our programs, how we are helping our community, and donate online directly to us. Tell your friends and family -- no more stamps, no more envelopes – simply donate online.

The Board of Directors wishes to thank Timberline Bank for providing office and conference room space for the Foundation. Timberline Bank’s support of the MCF has reached almost $300,000 over the past ten years. Thank You for being such a strong community partner!